## INTRODUCING FRIONA DIRECT The exclusive outlet for beef X dairy calves.

## – HOW FRIONA DIRECT WORKS —

-1-

Dairy producers enroll in Select Sires ProfitSOURCE<sup>®</sup>.



Producers raise calves to a minimum of 500 lbs. -3-

Friona Industries procures calves, finishes them and sends to packer. -4-

Friona Industries provides performance data back to Select Sires and dairy producers. -(5)-

The cycle continues. Loop back to first point.

## AN OPPORTUNITY UNLIKE ANY OTHER

## **Receive performance data** Participate in an exclusive partnership without retaining ownership This program allows dairy operations to receive Friona Direct is an exclusive, non-binding performance data back from Friona Industries and partnership between elite dairy operations, Friona Industries and Select Sires. Select Sires without having to retain animal ownership. Gain access to Sell direct to Friona Industries knowledge and resources Selling directly to Friona Industries eliminates third party commissions and fees, allowing dairy operations to retain more of the earnings from the calves they sell. For questions, please contact Drew Brown, 806-599-2328 806-374-1811 Cattle Procurement for Friona Industries.

Friona Direct provides a transparent and secure market for quality beef cattle sourced from dairy operations and is backed by the partnership of two industry leaders, Friona Industries and Select Sires.

